

Jana Ross for Washington State Representative

National Association of REALTORS® Board of Directors



REALTOR® | Managing Broker

My name is Jana Ross, and I'm with the Tacoma Pierce County Association of REALTORS®. I was licensed in 2015, became a REALTOR® in 2016, and received my Managing Brokers license in 2019. Throughout my career, I've focused on educating myself, embracing best practices, and providing an exceptional client experience.

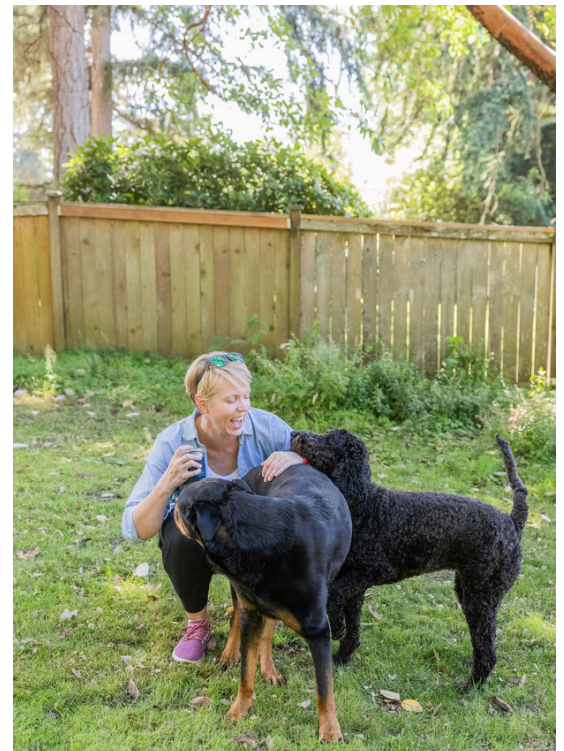
At work, I'm fully engaged and committed to my community and clients. I find it a privilege to help clients address their unique needs, overcome obstacles and housing inequity, and build emotional and financial security.

Since 2016, I've worked exclusively by referral and repeat business, building a recognizable brand in my area. I've developed and implemented systems that benefited my clients and allowed me to scale into a top producer. I care about building a supportive environment and raising the bar in real estate, so I'm quick to share my stumbles and successes with peers.

A Little About Me

In my private life, I'm a casual person, most comfortable in a hoodie and worn jeans, with quite the collection of colorful Goodr sunglasses. I was an Air Force brat that primarily grew up a little feral on a mid-sized cotton farm in Texas, and I have endless stories of the antics that my older brother and I got into.

These days, I'm a MilSpouse, mom of two, animal lover, reader, runner, and Washington winery fan. I can often be found walking the trails of DuPont with my dogs, exploring the greater Pacific Northwest with the family, volunteering for wear blue: run to remember, and competing with my husband to fill the first trash bag during our weekly cleanup walks through town.





My Involvement in the REALTOR® Association

I became involved with the REALTOR® association in 2020 because I wanted to engage with a broad group of professionals and saw value in the membership support, advocacy work, and our collective voice. After 5 years as a full-time agent, I was hungry for the chance to do more to benefit my clients and to encourage and support my peers.

Since 2020, I've served in multiple roles with the Tacoma Pierce County Association of REALTORS® and as a Director for Washington REALTORS®. I have attended Hill Days in Olympia, had the pleasure of attending the most recent Mid-Year in Washington DC, and have been honored with a few awards for my time in service.

2020 TPCAR Member Services Committee Member
2021 TPCAR Member Services Chair
2022 TPCAR West County Director
2023 TPCAR Treasurer Elect
2024 TPCAR Treasurer
2022-2024 Washington REALTORS® Director

2022 TPCAR President's Service Award Recipient
2023 TPCAR REALTOR® Community Service Award Recipient
2023 WA REALTORS® Community Service Award Finalist
2023 WA REALTORS® Margo Wheeler Aspiring Leader Grant Recipient

In each role, I've been consistently impressed by the knowledge and dedication of those serving the association and our membership. I've witnessed stalwart advocacy roll back local initiatives that would harm homeowners and penalize sellers, protect our members from new fees and taxes, and convince lawmakers to allow VA buyers to remain competitive. I've listened to new and experienced professionals brainstorm ways that the membership could be better served and share ideas to support each other and industry partners during smooth and challenging times. I've grown, found my voice, contributed, and loved every minute of it.

As we enter a new era of our industry, we need fresh perspectives, strong voices, and caring leaders to provide a solid foundation for our members. I believe that I am capable of positively contributing and would be honored to have the opportunity to represent Washington REALTORS® as a Director on the National Association of REALTORS® Board of Directors.

jana ross